

## Some real life examples of savings our customers have received.

<b>Vehicle:</b>	<b>2006 Honda Civic EX</b>
<b>Problem:</b>	Air conditioning not blowing cold
<b>Dealership:</b>	Full air conditioning service including recharge of system
<b>Estimate:</b>	\$800 plus tax
<b>VMRP:</b>	<b>\$250 plus tax (same solution)</b>
<b>Vehicle:</b>	<b>2004 Mini Cooper</b>
<b>Problem:</b>	Vehicle won't start due to low battery voltage
<b>National chain:</b>	Needs new battery
<b>Estimate:</b>	\$218 includes supply & install plus tax
<b>VMRP:</b>	<b>\$87 includes installation at n/c plus tax (same solution)</b>
<b>Vehicle:</b>	<b>2001 Ford Ranger</b>
<b>Problem:</b>	Side window leaking
<b>Dealership:</b>	Replace side window
<b>Estimate:</b>	\$300 to replace side window
<b>VMRP:</b>	<b>\$50 (Reseal side window)</b>
<b>Vehicle:</b>	<b>2000 GMC Safari Van</b>
<b>Problem:</b>	Mechanical repairs
<b>National chain:</b>	Replace brakes and ball joints
<b>Estimate:</b>	\$2300 + tax
<b>VMRP:</b>	<b>\$890 + tax (same solution)</b>
<b>Vehicle:</b>	<b>1996 Jaguar XJS</b>
<b>Problem:</b>	Dash instruments failure
<b>Dealership:</b>	Replace computer module that operates dash
<b>Estimate:</b>	\$6000 + tax
<b>Alternative Dealer quote:</b>	\$2000 + tax for repair (2-3 weeks turnaround)
<b>VMRP (same solution):</b>	<b>\$395 + tax including shipping</b> (We removed the dash, couriered it to a company in Ontario that specializes in high tech component repairs. We received the component back and installed it within 1 week of removal)

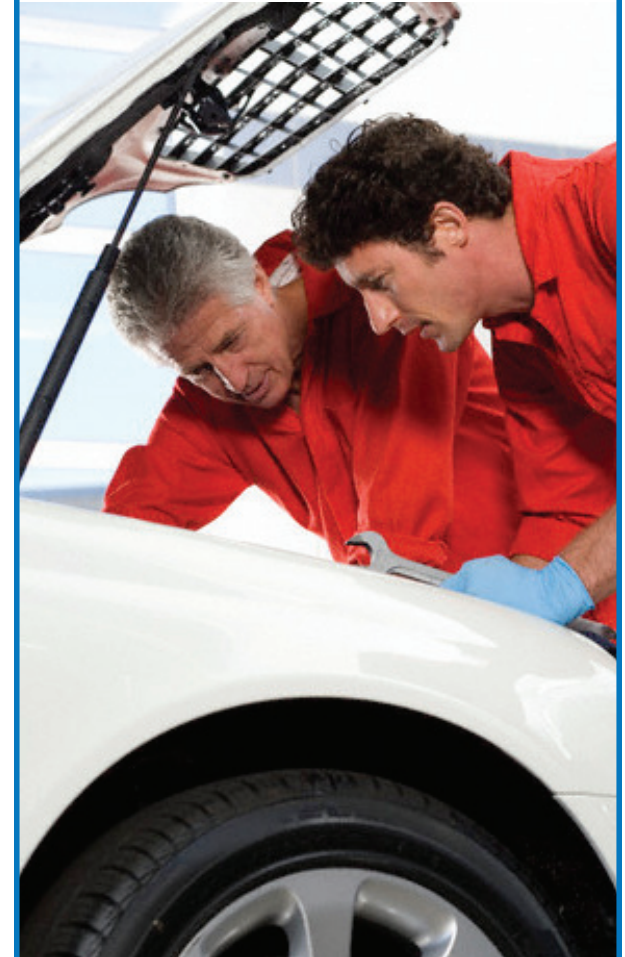


### Did you know ...

According to the Canadian Automobile Association, vehicle ownership is the second highest budget cost next to home ownership. The average maintenance cost on a compact vehicle 4 to 7 years old is over \$1000 annually (this amount does not include windshields, paint repairs or other surprises).



**SAVE 40+%**  
With the  
**Vehicle Maintenance  
Repair Program!!**



# How does the Vehicle Maintenance Repair Program save you money?

**Garages** typically have a diagnose and replace philosophy but our affiliated repair facilities have a diagnose and repair philosophy whenever possible. Mark-up on parts ranges from 60-100%; we typically pay 10% over cost on parts and receive wholesale labour rates 30-45% below retail shop rates and we pass these savings directly to you without mark-up.

**Finance West** has established relationships with shops specializing in all things automotive. The key is the volume we bring to these facilities and the simplicity of dealing with one customer, Finance West, allows them to offer these substantial savings and quick turnaround times.



Required Service	Typical Market Price	VMPR Program Pricing
Diagnostic warning lights*	\$50 - \$200	WMPR Price \$0.00*
Windshield chip repairs	\$20 - \$25 first chip	WMPR Price \$0.00
Windshield replacement**	\$250 - \$400 installed	WMPR Price \$169.00**
Bumper Scrapes & Gouges	Body Shop \$600 - \$1200	WMPR Price \$250 - \$400
Paint & Body Repairs		Expect to save 40%+
Paintless Dent Repairs		Expect to save 40%+
Paint Chip Repairs		Expect to save 50%+
Upholstery & Interior Repairs		Expect to save 40%+
Batteries / Tires		Expect to save 40%+
Brakes / Maintenance		Expect to save 40%+
European/ High End Vehicles		Expect to save 40%+

\* For Check Engine, ABS and Airbag lights we have a diagnostic tool on site that works with 90% of the vehicles on the road. Drop by, we will diagnose it while you wait, typically 5 minutes.

\*\* With our wholesale replacement program 90%+ of our windshields cost \$169 +tax installed.

## Here's how it works ...

Call our designated staff and relate your needs/concern We will get a quote and call you back.

1. We will arrange a time that works for you to drop off your vehicle at our facility
2. We arrange to send and pick up your vehicle from the designated repair facility
3. We call you when your vehicle has arrived to our facility and is ready for you to pick up
4. You receive a copy of our receipt from the repair facility and that is what you pay. No mark-up!

Our clients enjoy priority booking. Often we will get a call that the clients has been told by another repair facility that they cannot book the vehicle in for two or three weeks from now. In most cases we are able to schedule the repair much quicker and still save our clients substantially on the work.

**... it really is this simple!**